

**Good thing you've found
Patrice & Associates.
Your partner in executive search.**

A strong leadership team is the fuel for your company's growth. GREAT executives can drive GREAT results. But they are hard to find. There's so much to consider, and that's why having a partner like Patrice & Associates is so critical. You get our decades of experience, our massive network of recruiters and our work ethic that doesn't stop until you've hired the executive rock star you weren't sure even existed.

Top
Recruiter
in North
America

*Patrice & Associates has
been named one of
the top executive search
firms in North America.*



**Got a service-related business?
Why not work with the experts
in hospitality, service, and
related industries?**

Finding that illusive leader is the work of seasoned pros only, not entry-level staffers, please, like at other firms. This is about networking, and who you know, what resources you can pull in. It's where experience, wisdom, and a long list of trusted business relationships come together. And no firm has more of that than Patrice.

**Bye-bye, frustration.
Hello happiness!**

**Call Patrice & Associates.
We'll get you to GREAT!**

**Patrice
& ASSOCIATES®**
Executive Recruiting

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**Patrice
& ASSOCIATES®**
Executive Recruiting

Let's get you to

GREAT™

**GREAT leaders
make things happen.**

**Finding them
is another story.**

Past experience, future potential, and culture fit.

Work with Patrice & Associates, and you get a team of experts—business owners who are highly motivated to help you succeed—and who have spent their careers in business and recruiting. They know the mission: find you top executive talent, GREAT executive talent that has that rare combination of experience, potential and fit. One without the other just doesn't work.



**This is how it's done.
And you can't do it
yourself.**

When you're looking for leadership, discretion, and confidentiality are paramount. That's why the level of search that you need to find GREAT talent is impossible to do yourself. You need a third party, Patrice & Associates, working on your behalf. Yes, we are used to flying under the radar.

Work with us, and you'll know why people say we're different.

■ Higher quality candidates

Leverage our decades of expertise in service-based industries and get the dream leadership that can help your company succeed.

■ One point of contact

Your Patrice & Associates Pro can be your one point of contact that will coordinate the search, deploying a confidential, coast-to-coast "strike team."

■ Efficient and streamlined processes

Let us perform deep dives on candidates so you can make your choices from the best possible talent.

■ A coaching approach

Work with us and you have your own personal Talent Acquisition Coach. Together we'll identify and "discover" the candidate(s) who will have the most bottom-line impact.

■ Client centered focus

Your needs, wants, and communication preferences come first. They are the center of the talent acquisition process.

Positions we fill

Chief Administrative Officer

Chief Executive Officer

Chief Financial Officer

Chief Marketing Officer

Chief Operating Officer

Chief People Officer

Chief Technology Officer

Controller

Director of Human Resources

Executive Vice President

Regional Vice President

Risk Governance & Compliance Officer

Senior Vice President

Vice President HR

Vice President Marketing

Vice President of Construction / Real Estate

Vice President Talent Acquisition

And more

Client Intake

We develop a complete profile of your company, including identifying market position, value differentiators, and talking points to market your company to top-tier candidates.

01

Ideal candidate profile

We create customized search assignments based on your ideal candidate profile for the position.

02

Search strategy and plan

We outline a complete sourcing strategy with timelines for the presentation of the candidates so we can be certain you see and can select from candidates that meet the requirements of your vacant position.

03

Candidate presentation

We present the candidate profiles to you and your company with comprehensive back up materials that detail the matching criteria and how it measures up to the search assignment.

04

Client interview process

You interview the candidates and we work with you to narrow down the search to the top tier candidates. We present the final reference and background check information.

05

On-boarding process

We work with you to develop a candidate offer and actively manage the compensation package negotiations. It's the offer-to-acceptance process from beginning to end.

06

Final selection process

We coach you through the final stages of the recruiting process, covering details before, during and after the executive is on-boarded.

07